



# Habitat Tucson Report 2009

# Families Served

*With your help 19 families achieved their dream of owning a home.*

In FY 2009:

- 14 families received Habitat homes in Tucson, Marana or Amado
- 2 non-Habitat families received a down payment assistance grant in partnership with another non-profit
- 3 families received a Habitat Tucson funded home in another country
- In addition to the 19 families directly served by Habitat Tucson, Habitat's assistance in the creation and initial capitalization of the Tucson Housing Trust Fund enabled another 40 families to receive down-payment assistance through their local employers



Liberian refugees, the Khan Family,  
in front of their future home.

# Volunteers

*In 2009 more than 1,900 people volunteered more than 35,000 hours of their time and talent at HFHT. Independent Sector reported that a volunteer in Arizona is worth \$18.73 an hour – in that way our volunteers provided more than \$657,000 of value to Habitat and the community.*

In 2009:

- 1,390 people volunteered 20,998 hours of their time and talent to help build Habitat homes
- 243 people volunteered 5,763 hours of their time and talent at our HabiStore
- 92 people volunteered 2,544 hours of their time and talent to work in our offices and with future homeowners



A group of volunteers prepare to help raise the walls on Habitat Tucson's first home in Marana.

# HabiStore

*By selling surplus new and used building and home improvement materials, appliances and furniture to the public the HabiStore is changing the world one couch at a time!*

In 2009:

- 50 tons of materials were diverted from the landfill by the HabiStore
- Proceeds provided over the last 4 years by the HabiStore have provided Habitat Tucson with unrestricted revenues equivalent to the full cost of constructing 5 Habitat homes
- More than 6,000 people donated their new and used items to the HabiStore to be re-sold to the public to help fund Habitat Tucson's mission
- The HabiStore also supports other local organizations; this year we collected 2,000 pounds of food for the Community Food Bank, 3,000 pounds of clothes for Big Brothers Big Sisters and donated at least 10,000 pounds of electronics to Pima Computer Recycling and World Care



# Green Initiative

*This year we've been able to go green and pass on energy and cost savings to our homeowners in all new ways because of our partnerships with supporters like you!*

In 2009:

- 4 Habitat homes received Pima County's first Silver Standard green certifications
- 1 Habitat home received City of Tucson's Silver Standard green certification and 1 received the gold
- ALL Habitat homes were equipped with energy saving features like low-flow toilets and showerheads

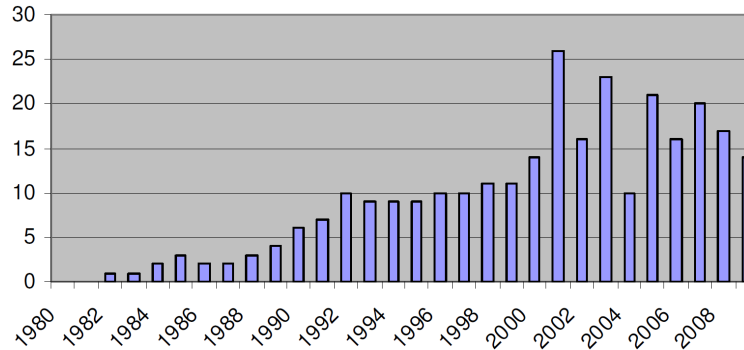


Executive Director, Michael McDonald holds up the very first ever issued Pima County Silver certificate!



# Community Report

# of Homes Built in Pima County

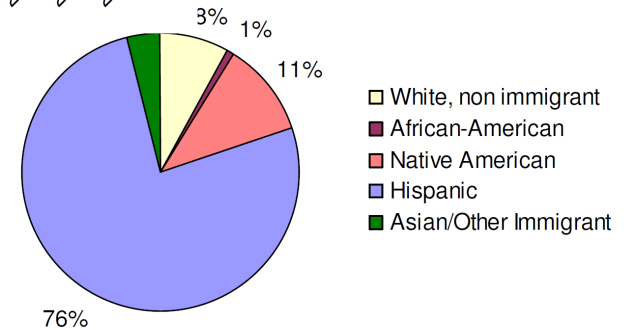


**Building Progress**

Since our beginning in 1980, Habitat for Humanity Tucson has built over 300 houses for families who could not otherwise secure safe, decent, affordable housing. In addition, our annual title for the past 30 years to Habitat International has sponsored another 221 houses worldwide, including homes in Mexico, Guatemala, Haiti, Kenya, and Malawi.

**Who We Serve**

The population we serve is a cross-section of the people and cultures that make Southern Arizona unique; this pie chart shows the ethnicities of the families who now live in a Habitat home.

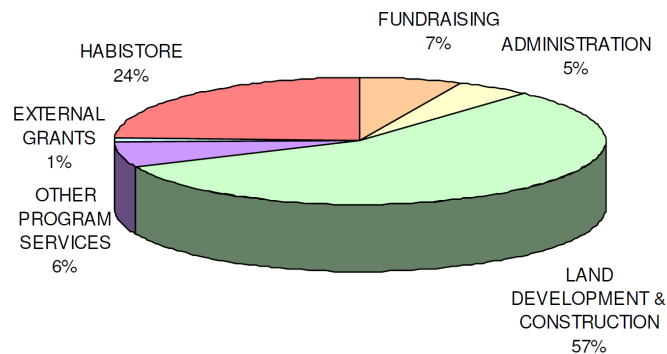


**Financials**

A \$5.8M annual operation with assets of \$12.4M, Habitat Tucson:

- Spends only 12% of its revenue on fundraising & administrative activities, (compared to the national norm for non-profits of 20%);
- Has diversified revenue streams (minimizing economic & externality risk), including 45% from philanthropic investment, 36% from earned revenue sources (mortgages, retail store operation,

**Breakdown of FY08/09 Operating Expenses**



- investment earnings & gains), 19% government contracts;
- Has a current ratio of 1.97, a debt ratio of 13%, and a sustainable annual growth-rate of +1%, all of which rank it as one of Habitat International's top 50 U.S. producers from among 1,200 Habitat affiliates worldwide.



With your help,  
in 2010 we will:



- help at least 33 families become homeowners in Pima County and in other countries
- engage an estimated 2,000 volunteers at our construction sites, HabiStore and office
- divert another 50 tons of materials from the landfill with our HabiStore
- continue the evolution of our commitment to green building with passive and active solar design, gray water plumbing, and adherence to community standards like Pima County's green certification program.