

# Annual Report

July 1, 2009 – June 30, 2010



Dear Friend:

During 2010, Habitat Tucson celebrated 30 years of service here in southern Arizona and, since the pearl is the traditional 30th anniversary gift, let me attempt to offer the following “pearl” of wisdom as we mark this important milestone.

As we all know, a pearl forms when an irritant, such as a grain of sand, invades a mollusk’s hard-shell world. The mollusk then seeks to reject the invader by walling it off in a protective coating. It’s ironic that the invader eventually becomes a precious treasure.

Over the last 30 years, we’ve often heard the cry of Not In My BackYard (NIMBY) – which is the rejection of an invader (or stranger) among us – and seen it transform into Yes In My BackYard (YIMBY). This occurs as people of goodwill get to know each other, then set aside their fears and anxieties to embrace their neighbor.

That is the pearl we have created here at Habitat: turning fear of the stranger into embrace of our neighbor.

Let us continue to hope and pray that our tangible efforts to welcome the stranger into our midst and provide our neighbors with the embrace of opportunity, hope and fellowship will prove to be the catalyst that our community needs: a changed heart toward affordable housing. As hearts are opened, softened and changed, seemingly intractable problems can eventually be solved.

Thank you for your help in making this happen.

With gratitude,



Michael McDonald  
Executive Director

**On the front cover:** A proud moment for any future Habitat homeowner is when they receive the keys to their own home. Lourdes Babuca’s home was started on September 11, 2009 – Building Freedom Day - and dedicated June 4, 2010, funded in large part by her employer, Tucson Medical Center. She shares her home with her son, Michael, a high school student interested in auto mechanics who plans to attend Pima Community College once he graduates. In support of Habitat and her future neighbors, Lourdes volunteered to help build on September 11, 2010. When asked what her home means to her, she said “it means everything to me. Security, safety... I feel that I have accomplished something that turned my life around”. Photo by Patty Yates



*Habitat for Humanity Tucson has been very fortunate to have developed some strong corporate partnerships over the years. One such partner is Cox Communications, who not only sponsors a home annually in the Corazon Del Pueblo neighborhood as part of our Yes In My BackYard (YIMBY) campaign, but also helps in many other ways. Pictured here is Allyn Caywood, Cox Communications Property Manager, who has been a Building Freedom Day crew leader and is a member of the Volunteer Committee. He recently joined the Board of Directors. Photo by Liz Monroe*



*We rely on volunteers to build our homes, staff the HabiStore, mentor future homeowners, work in the office – and perform a myriad of other tasks that help us keep costs down in order to pass those savings on to our families. Misty Ahearn (left), a construction volunteer who comes out to build on Thursdays with her husband Chris, and Armida Baron (right), a construction volunteer since 2004, joined forces to crew lead on the Women Build home, started September 11, 2009. In order to set the right tone, they donned pink hard hats and decorated the site with pink streamers. You can see photos from this build on our website at [www.habitattucson.org](http://www.habitattucson.org). Click on About Us, then go to Photo Gallery. Armida joined the construction staff in May 2010. Photo by Dan Francis*

With your gifts, Habitat helped 77 families achieve the dream of owning their own home during fiscal year 2009-2010.

- 14 families moved into a Habitat home located in Tucson, Marana or Amado
- 11 families received a down payment assistance grant in partnership with another local nonprofit
- 12 families received a home in Mexico through our affiliation with Habitat for Humanity International
- Habitat’s assistance in the creation and initial capitalization of the Tucson Housing Trust Fund enabled another 40 families to receive down payment assistance through their local employers

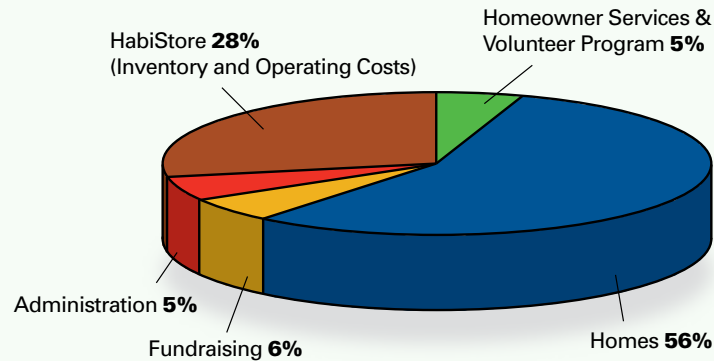
Volunteers are a key element in our ability to provide opportunities for homeownership.

- 2,129 individuals volunteered to work with Habitat in 2009-2010
- These volunteers gave a grand total of 42,986.26 hours
- The *Independent Sector* values every volunteer hour at \$19.25, which means that these hours given to Habitat represent a gift of \$827,485.51 !

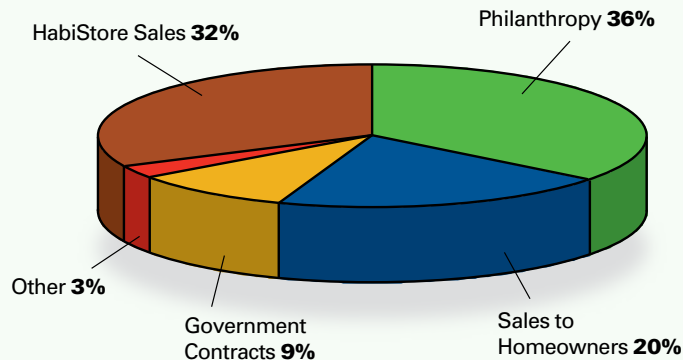
# Financial Report

Habitat for Humanity Tucson is proud of the fact that 89% of every dollar goes to support our programs.

## Where Your Dollars Go



## Sources Of Support



\* HabiStore's net profit margin is 25% of sales



## Gifts received July 1, 2009 – June 30, 2010

### Community Developers \$100,000 +

Estate of Jeannette H. Lauer  
Estate of Thelma Jean Roehling

### Home Builders \$50,000 - \$99,999

Catholic Daughters of the Americas  
Thrivent Financial for Lutherans  
Tucson Medical Center

### Construction Partners \$25,000 - \$49,999

Anonymous  
Greater St. Louis Community Foundation  
Anonymous in memory of Uncle Bill  
Jewish Federation of Southern Arizona  
Ron Grant  
Jewish Community Relations Council  
William and Doris Rubin Fund  
A.F. Sterling Home Builders  
and on behalf of 18 individual donors  
Dale and Joan Kreider  
Madland Family Trust  
Jack and Winnifred Peterson Family Trust

### Roof Raisers \$10,000 - \$24,999

1st Rate 2nd Hand Thrift Store  
Bank of America Merrill Lynch  
Carondelet Health Network  
JPMorgan Chase Bank, N.A.  
Andrew Cifrino  
Citi  
Cox Communications  
Habitat for Humanity International  
on behalf of 56 individual donors  
International Business Machines  
(employee designations)  
Jasam Foundation  
Lowe's  
Saguaro Christian Church  
ScriptSave  
St. Philip's In The Hills Episcopal Church  
Tucson Association of Realtors  
Tucson Electric Power  
United Way of Tucson & Southern Arizona  
CAID Industries, Inc.  
National Bank of Arizona Philanthropic Fund  
William J. and Priscilla Robinson Philanthropic Fund  
and on behalf of 97 individual donors  
White Elephant

### Wallraisers \$5,000 - \$9,999

Blue Cross Blue Shield of Arizona  
Carondelet Health Network  
Community Foundation for Southern Arizona  
Anonymous  
Nancy and Harold Willingham Charitable Fund  
Troller Fund in memory of Theodor and Margaret Troller  
Harold Elquest  
The Groundskeeper  
Jan and Art Hoffman  
Susanna Laundry and Connie Topliff  
M3 Engineering & Technology Corp

Marana Rotary Foundation Inc.  
Hugh McKenzie  
National Bank of Arizona  
Northern Trust  
Our Saviour's Lutheran Church  
Raytheon Systems Company (employee designations)  
SCF Arizona  
William E. Schmidt Charitable Foundation  
State Farm Insurance  
James and Janice Stevenson  
Mary Pat Sullivan  
The Sundt Foundation  
Tucson Federal Credit Union  
Tucson Urban League, Inc.  
U.S. Bank  
Vance Foundation  
H. Stanley Windham and Norma Price

### Foundation Builders \$1,000 - \$4,999

Anonymous (9)  
Wheeler and Charlyne Abbott  
Affinity Financial Group  
John and Brenda Alfson  
American Institute of Architects  
Keith Andes  
The Ashton Company Inc.  
John and Robin Baade  
Katherine Baccaro  
BBVA Compass  
BeachFleischman PC  
Wendy Birkemeier  
Ann and Fred Boice  
Breckenridge Group  
Barbara and Philip Brown  
Mrs. Keith S. Brown  
David and Pamela Brunk  
Michael and Lori Bryant  
Casas Adobes Congregational Church  
Earl M. & Margery C. Chapman Foundation  
Robert and Frances Chiasson  
Sheila Clarkin  
John and Karen Coffin  
Comcast  
Community Church at SaddleBrooke  
Concrete Done with Love Inc.  
William Cooper and Rose Mardula  
Richard and Janet Couch  
Frances Crepea  
Mr. and Mrs. Albert A. Cummings  
Judy Dare  
Theresa Dellheim  
Eugene C. and Wiletta F. Denton Family Foundation  
Linda G. Drew  
Eddy Foundation  
Fennemore Craig Foundation  
Price Fishback and Pamela Slaten  
Marguerite Fisher  
Kathryn Fleming and Michael Woodson  
George and Gwendolyn Gardner  
Bruce and Edythe Gissing  
Granite Construction Company  
Green Valley Community Church  
Robert Greenberg  
Joan Hall  
Philip and Anne-Marie Hall  
Ann Hamel

## Gifts received July 1, 2009 – June 30, 2010

Dorothy Harmsen and Bill Harmsen, Sr.  
Charitable Foundation  
David Hedgepeth and Monica Hardcastle  
Eunice Heisner  
Joseph R. Heller, Ph.D.  
Susan E. Hetherington  
Margaret Mellon Hitchcock Foundation  
William and Leslie Holmes  
Justin and Merry Ireland  
J.B. Steel  
Jade Tree Foundation  
John and Linda Jensen  
Pauline Kaplan  
Thomas Kinsock  
Danny Knee  
Adrienne Knoll  
Arthur and Rhonda Kremers  
Laboratory Corporation of America  
Walter and Moneen Lang  
Lang Wyatt Construction  
Brian and Pamela Larkins  
Toni A. Laxague  
Glenda L. Leader  
Eileen W. Leary  
William T. Lincoln  
Carol and Bill Lomicka  
Long Realty Company  
The Mahoney Group  
Ann C. Martin  
McCortney Foundation  
Michael and DeAnna McDonald  
Steve and Donna McKinnis  
McNaughton Family Fund  
Jeffrey and Barbara Minker  
Mintec  
Mirage Plastering Inc.  
John and Sandra Mitchel  
MKB Construction Inc.  
Monrad Engineering  
Becky Moore  
Morgan Stanley Smith Barney  
Chris and Andrew Mosko  
John & Helen Murphey Foundation  
Mary O'Hara Fleming  
Gladys D. Oliver  
Roger and Beverly Poulson  
Radiology, Ltd.  
Douglas and Robin Rainwater  
Realty Executives Southern Arizona  
Jim and Jill Rich  
Geary and Margaret Rummler  
sanofi-aventis employees  
Timothy Schaffner and Anne Maley-Schaffner  
Robert J. Seaberg  
John and June Sercer  
Helen M. Seredynsky  
Teresa Sheehan  
Bert and Kathryn Shipley  
Sierra Woodworks  
Soroptimist International of Desert Tucson  
St. Andrew's Presbyterian Church  
St. Mark's United Methodist Church  
St. Pius X Catholic Church  
Sturgeon Electric  
Sun Mechanical Contracting Inc.  
Bob and Lisa Swift  
Sam Swift and Veronica Ralston  
Jay W. Tate

Olga A. Thomas  
Vernon and Debra Tomanek  
Tri Star Industrial Company  
TriSports.com  
Tucson High Student Council  
Leslie and Jeane Turner  
David Van Wyck and Linda Drake  
Billy and Irene Williams  
Wilson Electric Services Corp  
WSM Architects  
Gene and Kristina Young  
Jo and John Zing

### In Celebration of Birthdays

Brian Bateman  
Zippy McPherson  
Marcia Zaccaria

### Anniversaries

The Rev. and Mr. Murry Stegelmann

### In Honor of

Alejandro Angel  
Bill and Molly Assenmacher  
Yorke and Ann Bannard  
Richard Becker  
Chad Berg  
Ann Boice  
Gary and Jane Brehm  
Mr. and Mrs. Robert Burroughs  
Robert Canaan and Family  
James DeGirolamo  
Janet Dent  
David Dettman and Kimberly Jones  
Donald B. Edwards  
Dave and Dora Fletcher  
Shirley Fredricks and Charlotte O'Bannon  
Phyllis Friedman  
Phil and Ann-Marie Hall  
Jonathan and Arleen Harvey  
Mary Kay Howell (2)  
Isaac, Noah, Josh, Bear, Elan  
Eugene Kraus  
Charles Laundry  
Libby Leinweber  
Ethel Macrea  
Douglas Madison  
Michael and DeAnna McDonald  
Jasper and Susie Melton  
Beth Morales  
Pollard Group at Merrill Lynch  
Rosie Foss Protas  
Shri Rajagopalachari and Geshe Roach  
Reay's Ranch Investors  
Riley Richards  
David Richelson  
Douglas Salyers  
Sharon and Harold Stites  
Libby Timmons  
Mary Pat and Peter Ware  
Joe and Marti White  
Hillary and Len Whitten  
Kenneth and Sandra Wortzel  
Michael Yachetta

## Gifts received July 1, 2009 – June 30, 2010

### In Memory of

James Barzeele  
Cassie Beckett  
Earl Blair  
Helen Nelson Carroll  
Lucy Cervi  
William Cook (64)  
Dr. and Mrs. Joseph Cort  
Jack Cotter  
Grant Davis  
James Esch  
Paul Espensen  
Bill Estes  
Arden Fennig  
Manuel Green  
Rodney Hallman  
Glenn Haslett  
Art Heisner  
Diane Hope  
Mary Huber  
Alan Huffman  
Betty R. Huston  
Frank Iatarola  
John Enoch Johnson  
Don Jones  
George Keene  
Mary Kelley (2)  
Bob Knoll  
Edna Gustafson Larson  
Arlene Lockett  
Robert Manning  
Sherry McDonald  
Grace McKernan  
Richard and Helen McKibben  
Will Mills  
Cecil H. Moore  
Joyce Morkel-Morris (2)  
Audrey Nauerth  
Gene Pace  
Boyd Peer  
A.A. Perry  
Frances (Fritz) Perry (2)  
Jeanne Reilly  
Demi Retsinas  
Sandy Sanderson  
Nancy Santos  
Kay Savage  
Charles Scrivner  
Benson L. Smith  
Freda Solomon  
Krysteen Steinle  
Steven and Julie  
Bernard Sullivan (2)  
Kay Tate  
Pat Townshend  
Eula Faye Towner  
Mrs. Elmo Townsend  
Theodor and Margaret Troller  
T.C. Tucker  
Uncle Bill  
Krishna Vemulapalli (4)  
Laura Verplank  
Roy Walker  
Liza Williams  
Adolph Wright (2)  
Jerry Wyatt  
Robert Yon  
Carl Ziegler  
Charles Zimmerman

### Gifts-In-Kind

Always Open & Shut  
Andrew Lauren Interiors  
Antonick Drywall Co., Inc.  
Arizona Department of Corrections  
Guy Atchley  
Arizona Concrete Staining  
Sunand G. Bal in memory of Dr. and Mrs. Joseph Cort Bashes'  
Cirrus Visual Communication  
Closet Trends  
Keith and Tori Davern  
Dow Chemical Company  
Eagle Tile  
Ferguson Enterprises Inc.  
Gale Insulation  
GeoInnovation, LLC  
Goodman's Interior Structures  
George Mason Green and Lois C. Green Foundation  
Hunter Douglas Blinds  
Bob and Marilyn Klepinger  
Lewis Framing Studio LLC  
Lowe's  
Madden Media  
Melba Cope  
Mesa Fully Formed  
Microsoft (Tech Soup)  
Mirage Plastering Inc.  
Nancy and Robert Mahlstede  
Diana Ossana  
PRO EM - Party Concepts  
Rug Resource  
Siliken Renewable Energy Inc.  
Southwest Ambulance  
Square D Company  
Stewart Title  
Sundt Construction Inc.  
Terracon  
The Home Depot USA  
Tofel Construction  
Truly Nolen Exterminating Inc  
Tucson Electric Power  
Tucson Newspapers Inc.  
Tucson Recycling & Waste Services  
Two Men and a Truck  
Valspar Corporation  
Whirlpool Corporation

### Government and Other Funders

City of Tucson CDHO Funds  
City of Tucson HOME Funds  
Federal Home Loan Bank of San Francisco – AHP Funds  
Federal Home Loan Bank of San Francisco – WISH Funds  
Pima County General Obligation Bonds  
Pima County HOME Funds  
Town of Marana

*We have made every effort to ensure the accuracy of this list. If we have made an error, please accept our sincere apology and let us know so we can correct it.*



**Habitat  
for Humanity®**  
Tucson

621 W. Lester Street  
Tucson, AZ 85705

 Printed on Recycled Paper



*Habitat is proud of our green building efforts. Started on September 11, 2008 at our 7th Building Freedom Day event, we began recycling drywall, lumber, steel, copper, mixed plastic and cardboard. In addition, those four homes, completed in June 2009, were the first Habitat homes to receive a HERS rating of 69, Energy Star certification, and Pima County's first Silver Standard green certification. Working with Watershed Management Group, our volunteers learned to install passive water harvesting landscaping and greywater systems, now standard practice. On August 20, 2009, more than 40 local Adolfsen & Peterson Construction employees volunteered to help build a park and play area in the Corazon Del Pueblo development. They planted native, drought-tolerant trees and shrubs which will eventually offer families a shady respite during their outdoor activities. Photo by Amanda Thomas*

The HabiStore sells new and gently-used building and home improvement materials, including appliances and furniture, to the public. Proceeds are used to help fund Habitat's home building efforts. During fiscal year 2009-2010,

- 6,000 people donated to the HabiStore
- 200 tons of materials were diverted from the landfill
- 243 people volunteered 5,763 hours at the HabiStore, contributing to its success

The HabiStore is located at 935 W. Grant Road. Only ¼ mile east of the I-10, there is plenty of parking and 18,000 square feet of retail space. Solar panels provide the majority of power. The store is open Monday through Saturday and can be reached by calling (520) 889-7200.